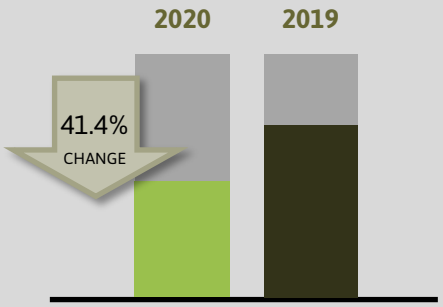
March 2020 At A Glance

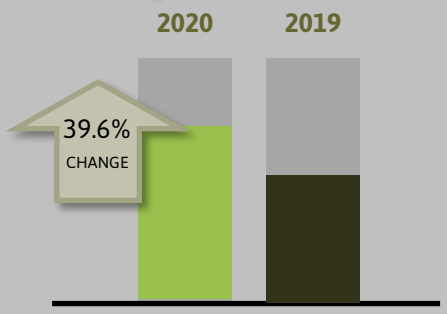
UNITS



34 **58**

The **Units** category represents all home sales settled in that month.

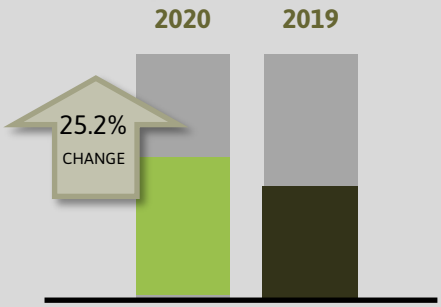
AVERAGE PRICE



$327,174 **$234,366**

The **average** sales price is the weighted average of sales prices in the county, calculated by weighing the price of homes by the number of homes sold.

MEDIAN PRICE



$242,000 **$193,250**

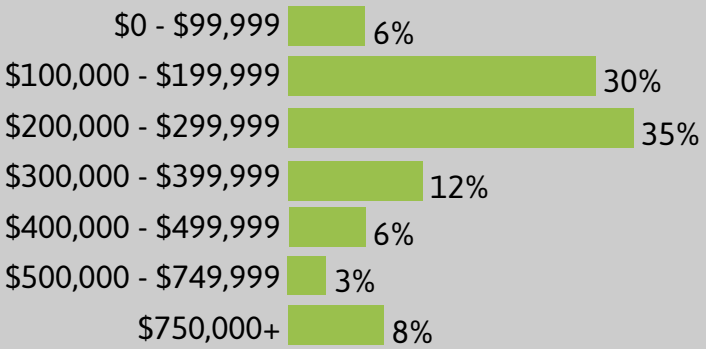
The **median** price is the middle value of the prices of all homes sold in the period.

MARCH TOTAL DOLLAR VOLUME

2020
$11,123,900

2019
$13,593,200

MARCH 2020 PRICE DISTRIBUTION



In **March** the
PENDING UNITS
Are **27**
In **2019** they
were **44.**

38.6% CHANGE

In **March** the
ACTIVE INVENTORY
is **409**
In **2019** it
was **509.**

19.6% CHANGE

In **March** the
MONTHS OF INVENTORY
is **6.7 MONTHS**
In **2019** it
was **5.**

34.0% CHANGE

In **March** the
AVG. DAYS ON MARKET
is **160**
In **2019** it
was **158.**

1.3% CHANGE

Based on information from the Ruidoso/Lincoln County Association of REALTORS® Multiple Listing Service for the period of 03/01/2020 - 03/31/2020, residential sales only, within Lincoln County New Mexico area. Ruidoso/Lincoln County Association of REALTORS® does not guarantee or is in any way responsible for the accuracy.

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